

Dearborn, A Kaplan Professional Company, Acquires Educational Center for Financial Services, Wisconsin's Leading Provider of Insurance Licensing Training

Chicago, IL (September 16, 1999) Dearborn, a Kaplan Professional company and leading supplier of pre-licensing training and continuing education for securities, insurance and real estate professionals, has acquired the Educational Center for Financial Services (ECFS), Wisconsin's largest provider of insurance licensing training. Based in Milwaukee and offering classes throughout the state, ECFS also provides continuing education for insurance agents and exam preparation courses for securities professionals.

"ECFS has been Wisconsin's consistent leader in insurance licensing training, with a keen sense of how best to meet the education and training needs of insurance and securities professionals," said Dennis Blitz, Dearborn's president. "With Dearborn's extensive resources and comprehensive materials, ECFS will continue to provide the best services to its clients, introducing new and enhanced offerings."

"ECFS has had a long, successful working relationship with Dearborn, which has historically provided the materials for our courses," said Don Drews, ECFS owner, who will stay on as a consultant. "This means that we'll have a seamless transition for our students, and can guarantee the same high quality offerings."

For more information on ECFS programs, individuals may call 414-464-9040.

Kaplan Professional, a leading provider of recruitment, assessment, training and certification services, also includes Kaplan Professional Career Services, the largest producer of career fairs in North America; Perfect Access/CRN, which delivers customized software education and consultation for law firms and businesses; Kaplan Professional Call Center Services, a provider of assessment, recruitment, and training for the call center industry; Dearborn, a leading supplier of pre-licensing training and continuing education for securities, insurance and real estate professionals; and HireSystems, which provides web-based integrated management solutions to help companies streamline their hiring process.

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